

Minnesota State-Specific Data from the Genworth 2011 Cost of Care Survey

Home Care Providers, Adult Day Health Care Facilities,
Assisted Living Facilities and Nursing Homes

Genworth 



Minnesota

Homemaker Services Hourly Rates (Licensed)

Region	Minimum Hourly Rate	Maximum Hourly Rate	Median Hourly Rate	Median Annual Rate ¹	Six-Year Annual Growth ²
USA	\$9	\$34	\$18	\$41,184	2%
Minnesota - Whole State	\$15	\$26	\$22	\$50,336	2%
Duluth	\$18	\$18	\$18	\$40,040	1%
Mankato-North Mankato	N/A	N/A	N/A	N/A	N/A
Minneapolis-St. Paul-Bloomington	\$15	\$26	\$23	\$51,480	3%
Rochester	\$17	\$20	\$18	\$41,756	N/A
St. Cloud	\$20	\$22	\$21	\$48,345	3%
Minnesota - Rest of State	\$15	\$24	\$21	\$46,904	0%

Home Health Aide Services Hourly Rates (Licensed)

Region	Minimum Hourly Rate	Maximum Hourly Rate	Median Hourly Rate	Median Annual Rate ³	Six-Year Annual Growth ²
USA	\$10	\$34	\$19	\$43,472	1%
Minnesota - Whole State	\$15	\$30	\$26	\$58,916	2%
Duluth	\$22	\$22	\$22	\$50,336	4%
Mankato-North Mankato	N/A	N/A	N/A	N/A	N/A
Minneapolis-St. Paul-Bloomington	\$19	\$30	\$27	\$61,776	2%
Rochester	\$17	\$22	\$19	\$44,044	N/A
St. Cloud	\$25	\$26	\$25	\$58,069	2%
Minnesota - Rest of State	\$15	\$27	\$21	\$46,904	-6%

Adult Day Health Care Daily Rates

Region	Minimum Daily Rate	Maximum Daily Rate	Median Daily Rate	Median Annual Rate ⁴	Six-Year Annual Growth ²
USA	\$15	\$160	\$60	\$15,600	N/A
Minnesota - Whole State	\$44	\$119	\$66	\$17,051	N/A
Duluth	\$35	\$119	\$66	\$17,160	N/A
Mankato-North Mankato	\$49	\$68	\$58	\$15,124	N/A
Minneapolis-St. Paul-Bloomington	\$54	\$108	\$73	\$18,850	N/A
Rochester	\$60	\$60	\$60	\$15,600	N/A
St. Cloud	\$57	\$80	\$68	\$17,755	N/A
Minnesota - Rest of State	\$44	\$70	\$57	\$14,885	N/A

Minnesota

Assisted Living Facility Monthly Rates (One Bedroom/Single Occupancy)

Region	Minimum Monthly Rate	Maximum Monthly Rate	Median Monthly Rate	Median Annual Rate ⁵	Six-Year Annual Growth ²
USA	\$674	\$9,500	\$3,261	\$39,135	6%
Minnesota - Whole State	\$1,051	\$9,150	\$3,100	\$37,200	5%
Duluth	\$2,185	\$6,000	\$3,619	\$43,425	15%
Mankato-North Mankato	\$2,525	\$3,360	\$2,905	\$34,860	-7%
Minneapolis-St. Paul-Bloomington	\$1,618	\$9,150	\$3,540	\$42,480	3%
Rochester	\$2,248	\$5,205	\$3,036	\$36,429	6%
St. Cloud	\$1,450	\$4,400	\$2,460	\$29,520	N/A
Minnesota - Rest of State	\$1,051	\$6,100	\$2,794	\$33,522	3%

Nursing Home Daily Rates (Semi-Private Room)

Region	Minimum Daily Rate	Maximum Daily Rate	Median Daily Rate	Median Annual Rate ⁶	Six-Year Annual Growth ²
USA	\$85	\$826	\$193	\$70,445	5%
Minnesota - Whole State	\$154	\$253	\$185	\$67,583	6%
Duluth	\$177	\$225	\$200	\$72,985	5%
Mankato-North Mankato	\$160	\$201	\$166	\$60,408	4%
Minneapolis-St. Paul-Bloomington	\$172	\$253	\$208	\$75,803	6%
Rochester	\$154	\$250	\$173	\$63,046	5%
St. Cloud	\$179	\$207	\$185	\$67,583	5%
Minnesota - Rest of State	\$193	\$246	\$206	\$75,150	N/A

Nursing Home Daily Rates (Private Room)

Region	Minimum Daily Rate	Maximum Daily Rate	Median Daily Rate	Median Annual Rate ⁶	Six-Year Annual Growth ²
USA	\$89	\$826	\$213	\$77,745	4%
Minnesota - Whole State	\$161	\$278	\$210	\$76,796	7%
Duluth	\$187	\$251	\$225	\$82,026	6%
Mankato-North Mankato	\$172	\$229	\$195	\$71,306	5%
Minneapolis-St. Paul-Bloomington	\$182	\$278	\$240	\$87,418	6%
Rochester	\$195	\$237	\$206	\$75,121	4%
St. Cloud	\$215	\$263	\$230	\$83,866	N/A
Minnesota - Rest of State	\$167	\$277	\$191	\$69,562	5%

Data Table End Notes

¹Homemaker Services annual rates are based on 44 hours/week multiplied by 52 weeks.

²Represents the compound annual growth rate based on Genworth Cost of Care Survey data from 2005-2011.

³Home Health Aide Services annual rates are based on 44 hours/week multiplied by 52 weeks.

⁴Adult Day Health Care annual rates are based on 5 days/week multiplied by 52 weeks.

⁵Assisted Living Facility annual rates are based on monthly rate multiplied by 12 months.

⁶Nursing Home annual rates are based on daily rates multiplied by 365 days.

About CareScout®

Headquartered in Waltham, Massachusetts, CareScout helps Americans across the United States find quality care providers for their long term care needs. As an objective source for this provider information, CareScout, now part of the Genworth Financial family of companies, developed the nation's first quality-of-care ratings system for certified nursing homes and home care providers. Large employers, risk underwriters and families rely on CareScout's proprietary ratings system, the CareScout network and its database of more than 90,000 providers including nursing homes, assisted living facilities and home care agencies to help find and arrange the most appropriate care for loved ones. For more information, visit carescout.com.

About Genworth Financial

Genworth Financial, Inc. (NYSE:GNW) is a leading Fortune 500 global financial security company. Genworth employs approximately 6,500 people with a presence in more than 25 countries. Its products and services help meet the investment, protection, retirement and lifestyle needs of more than 15 million customers.

Genworth operates through three segments: Retirement and Protection, U.S. Mortgage Insurance and International. Its products and services are offered through financial intermediaries, advisors, independent distributors and sales specialists.

Genworth Financial, which traces its roots back to 1871, became a public company in 2004 and is headquartered in Richmond, Virginia. For more information, visit Genworth.com.

From time to time, Genworth releases important information via postings on its corporate Web site. Accordingly, investors and other interested parties are encouraged to enroll to receive automatic e-mail alerts and Really Simple Syndication (RSS) feeds regarding new postings. Enrollment information is found under the "Investors" section of Genworth.com.

Visit genworth.com/CostofCare to:

- compare costs across locations
- calculate future costs of care
- get more information about the Cost of Care Survey

Insurance and annuity products:

- **Are not** deposits.
- **Are not** insured by the FDIC or any other federal government agency.
- **May** decrease in value.
- **Are not** guaranteed by the bank or its affiliates.